



**Labeling and Self-Fulfilling Prophecy:
Leading Among Leaders**

- Introduction – The “I, Me, My” Story
- Terms
- Purpose
- Defensive driving techniques to leadership
- Application
- Rushmorean Leadership
- Questions and comments

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INTRODUCTION

The “I, Me, My” Story

- Air Force brat
- Introvert
- Army ROTC
- Career path
 - Commissioned 2LT – USAR
 - Payroll clerk
 - Temple Police Department
 - Texas Department of Public Safety

The “I, Me, My” Story (cont.)

- Texas Department of Public Safety
 - Drivers License
 - Recruiter
 - Texas Rangers
- Sam Houston State University
 - Master’s
 - PhD
- University of Mary Hardin Baylor

LEADERSHIP GUIDELINES

Leadership Guidelines

- Sociological imagination
- Labeling
- Self-efficacy
- Self Fulfilling Prophecy
- Leader among leaders

Purpose

- Insights for balancing:
 - Commitments
 - Professional development
 - Family
 - “Me Time”

Purpose (cont.)

- **Holistic approach towards balance**
 - **Smith System**
 - **Defensive-driver training course system**
 - Tips utilized for successful leadership
 - » Self
 - » Others
 - Illuminated pathway to professional development



Smith System

- **Established in 1952**
 - Maximized time and safety
 - Minimized likelihood of accidents and delays

Five Principles

- Aim High in Steering
- Get the Big Picture
- Keep Your Eyes Moving
- Leave Yourself and Out
- Make Sure They See You
- Forward Momentum
- Expand Your Comfort Zone
- 360° Perception
- “No” is the New Black
- Maintain Visibility

Aim High In Steering: Forward Momentum

- **Centering**
- **Preparation**
 - Look ahead
 - Look for potential obstacles
- **Adjust**
 - Flexible prioritizations
- **Eliminate barriers**

Getting the Big Picture: Expand Your Comfort Zone

- **Change lanes**
- **Seek new connections**
 - Network
 - Mentors
- **Pursue**
 - New experiences
 - New situations

Keep Your Eyes Moving: 360° Perception

- **Networking**
- **Support**
 - Ask for
 - Accept
- **Collaboration**
 - Research
 - Conference participation

Leave Yourself an Out: “No” is the New Black

- **Healthy and efficient balances**
 - Prioritize
 - When in doubt – decline – “No”
 - Cushioning
 - Be ready for anything (Plans B, C, D →)
 - Choose paths of least resistance
 - Provide space to swerve or alter course

Make Sure They See You: Maintain Visibility

- **Communication**
 - Speak up
 - Be heard
 - Get noticed
- **Participation - Jump in; don't be shy!**
 - Conferences
 - Showcase talent
 - Research
- **“Pay it forward”**

Successful Navigation

- **Avoid detours and obstacles with five defensive strategies:**
 - Forward Momentum
 - Expand Your Comfort Zone
 - 360° Perception
 - “No” is the New Black
 - Maintain Visibility





Labeling, Self-Effacy, & Self-Fulling Prophecy

- **Examples**
 - 2nd grade Little League Basketball
 - Students
 - JG
 - JH
 - EB
 - JW



RUSHMOREAN LEADERSHIP



Rushmorean Leadership

- Value based leadership
 - Presidents:
 - George Washington
 - Thomas Jefferson
 - Theodore Roosevelt
 - Abraham Lincoln
 - Led by example
 - Listened
 - Inspired trust



Rushmorean Leadership (cont.)

- Experienced negative public reactions
 - Washington
 - not well read
 - Jefferson
 - owned slaves
 - Lincoln
 - Doubted racial equality
 - Roosevelt
 - Talked too much & over reliance on “carrying a big stick”; international affairs

Rushmorean Leadership (cont.)

- Each Rushmorean
 - Prevaliled
 - Moral integrity through self fulfilling prophecy
 - Recognized personal strengths and weaknesses
 - Utilized sociological imagination
 - Led to enhance self-efficacy

Questions/Comments

References

- O'Toole, J. (1996). *Leading change: The argument form values-based leadership*. Jossey-Bass, Inc., Toronto, Canada

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